



# Total Metrics

**We are in the business of helping clients to:**

## **TOTAL METRICS**

*believes in an IT Industry that continually pursues excellence and inspires confidence in its customers.*

*We seek new and innovative methods, products, standards and processes to ensure you deliver IT services with a professionalism that ensures your customers get exactly what they expect, when they expect it.*



## **Objectively evaluate software supplier's price estimates**

*How do you know now that you are paying the right price for your software? We can objectively size the software delivered and provide an estimated price based on current industry rates.*

## **Evaluate the efficiency of outsourcing partners**

*How do you know now if your supplier is industry competitive? We assist you in establishing, benchmarking and monitoring your supplier's performance.*

## **Get your project estimates right and keep projects on budget and on schedule**

*How many of your projects are cancelled, over budget or late because the estimates were wrong? What did that cost your business? We establish estimating processes to quantify your project size and productivity rate before you start. Then, monitor scope changes during the project. Management can start to rely on the estimates of cost, resources and schedule developed by their project teams.*

## **Establishing your software development productivity rates**

*How effective is your IT department at developing and supporting software? We can compare your performance to industry figures and assist you in identifying your strengths and weaknesses to target areas of improvement.*

## **Establishing the size of a software portfolio for outsourcing negotiations**

*Do you know how much software you currently support? Using ISO standard measures of software size we can quickly establish the size of your software asset portfolio.*

## **Improve the maturity of your IT Processes**

*Measurement is a key component of successful process improvement for SPICE and SEI CMMI and is a mandatory requirement for ISO 9001:2001 conformance. We assist in the implementation of mature Measurement and Analysis Processes necessary to ensure ongoing measurement and control of other key IT processes.*

## **Quantitatively assess requirements scope creep in a project to establish price variations**

*Take the heat out of contract variations, agree up front and let us monitor change. As independent scope managers and experts in the southernSCOPE methodology, we quantify the extent of change and enable you to objectively justify or evaluate price variations.*

## **Valuation of software assets**

*Did you know that your software assets contribute to the capital worth of your company, and can be depreciated for accrual accounting purposes? We work with qualified valuers using techniques approved by the Auditor General to value software systems by establishing their replacement cost in today's environment.*

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